

# The Journey Begins

## NLP Practitioner Training

March – September 2010

*"We have found NLP to be one of the most powerful and effective approaches for personal and professional development. This programme will teach you the core NLP Practitioner models and skills; it will also take you on a journey that will provide a powerful shift in your ability to lead and manage yourself and others; to get the outcomes you want in every aspect of your life."*

**Marie Faire**

Our Practitioner will offer you tools for more successful living; to lead the life you want to live. It will provide a step change in your ability to lead from within and influence others.

We take care to design the programme so each module builds on previous learning. Our intention for you is that you not only learn the technology of NLP but you "get it in the muscle".

*"I began to believe in my own ability and remove my self created barriers to success"*

**SB, Chief Executive**

We take the view that people are whole beings. We work at multiple levels and give you the training to integrate NLP into your professional and personal life. This is not just a sequence of skills training and techniques. This is also an integrated coherent development programme.

We take a whole systems approach, creating a context where you will live your learning. With a maximum group size of 18, individual and group process becomes the content for applying and developing your NLP skills.

The small group format also ensures a high level of personal focus from the trainers and an individually tailored and focused learning experience.

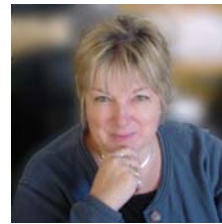
*"An amazing learning experience"*

**CJ, Managing Director**

We have a 25 years experience working with NLP. This includes coaching individual executives, working in a variety of contexts with our in-house clients and 10 years of training NLP. We have a broad knowledge and experience of many people and organisational development approaches beyond NLP, which provide additional dimensions to our training design and teaching.

### The Trainers: Marie Faire, Peter Sedgwick and the Beyond Team

Marie Faire is co-founder and a Director of The



Beyond Partnership, and a certified trainer in NLP. She has been running Practitioner and Master Practitioner NLP for many years and has been a consultant, facilitator, conference speaker and trainer for more than twenty

five years. Marie has a MA in Management Learning. She has extensive training in humanistic psychology and group dynamics; she has trained in Covey "7 Habits", the Enneagram and is certified in Spiral Dynamics and various psychometric tests including FIRO B and MBTI (Step 1 and 2).

Peter Sedgwick is a Senior Consultant with The Beyond Partnership. He is a NLP Master

Practitioner, a Chartered Fellow of the Chartered Institute of Personnel and Development and a qualified Hypnotherapist. He has over 20 years experience of senior management in different sectors of the economy.



He is an experienced facilitator, coach and developer of people, with a passion for learning and cultural change. Peter is also qualified in MBTI (Steps 1 and 2).

## The Training



This training complies with the standards and code of practice established by the Professional Guild of NLP of which The Beyond Partnership is a full member.

## The Content

- Presuppositions of NLP  
The basic beliefs and assumptions that underpin success
- Well Formed Outcomes  
The framework of questions which ensures ecological, desirable and attainable goals and objectives
- State Management  
The ability of an individual to monitor and have influence on their emotional responses to situations
- Rapport  
The ability to establish and maintain a level of relationship sufficient to achieve desired outcomes
- Sensory Acuity  
The ability to notice the subtle changes in behaviour that indicate internal changes in another person
- Calibration  
The ability to notice patterns in behaviour so that changes in intensity can be detected and interpreted
- Representational Systems  
The neurological mechanisms behind the five senses which indicate preferred methods of gathering and processing information
- Perceptual Positions  
The different perspectives from which a situation can be viewed to gain more information
- Meta Model  
A language model that enables the deeper structure of experience to become more apparent
- Milton Model  
A model of the influential language patterns used by Milton Erickson to induce an altered trance state
- Anchors  
The conscious use of stimulus response patterns to affect shifts in experience
- Sub-modalities  
The ability to notice and adjust the inherent qualities of internal representations
- Strategies  
The internal sequences of behaviour that are habitually used to achieve an outcome
- Frames  
The use of setting boundaries on contexts to transmit, make and alter meaning

## Our Commitment

We are rigorous in our standards and integration assessment, and completely committed to supporting you on your learning journey and in developing outstanding (NLP) capability at a personal, interpersonal and group level.

## Dates

20 days training, 7 modules over 6 months

- 1. Fundamentals:** 17<sup>th</sup>-19<sup>th</sup> March 2010
- 2. Physiology & Patterns:** 14<sup>th</sup>-16<sup>th</sup> April 2010
- 3. Language & Voice:** 12<sup>th</sup>-14<sup>th</sup> May 2010
- 4. Internal & External Conflict Resolution:** 9<sup>th</sup>-11<sup>th</sup> June 2010
- 5. Beliefs:** 7<sup>th</sup>-9<sup>th</sup> July 2010
- 6. Metaphor:** 4<sup>th</sup>-6<sup>th</sup> August 2010
- 7. Integration:** 9<sup>th</sup>-10<sup>th</sup> September 2010

Each day will run from 9.00am to 6.00pm except for the first day of each module which will start at 10.00am and the last day which will end by 4.00 p.m. There will be an optional group dinner each Thursday evening.

## Venue

The Castle and Ball, Marlborough, Wiltshire will be the setting for this programme. There is free parking at the hotel and accommodation is available (at a special rate) in the hotel and at various other venues close by. There are a variety of wonderful shops as well as great places to eat.



## Fee

If booked by 1<sup>st</sup> February 2010

£2975 + VAT (£3421.25)

Booking after 1<sup>st</sup> February 2009

£3225 + VAT (£3708.75)

The fee covers all materials, refreshments and lunch. Accommodation, breakfast and evening meals are not included. Individuals can pay by installment if they wish, please contact us to discuss a payment plan. (A few discounted places are available under certain circumstances.)

## Next

We appreciate that this programme is a significant commitment both in terms of time and money. Please contact us to talk to us and get answers to your questions and so you can make sure this is for you. **To reserve a place and to contact us**  
Email: [info@thebeyondpartnership.co.uk](mailto:info@thebeyondpartnership.co.uk) or  
Telephone: 01380 859106